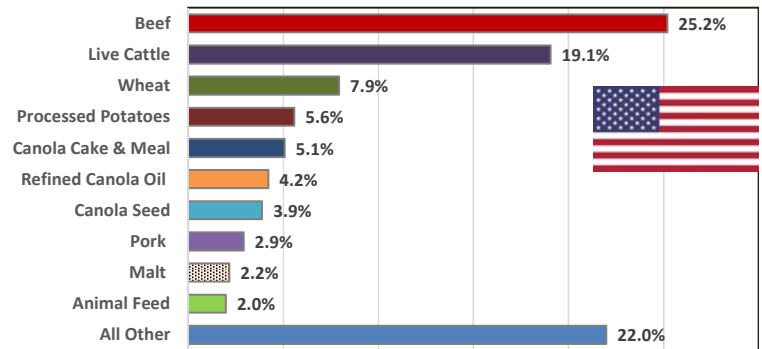


## Trends in Alberta Agri-Food Exports Alberta Exports to the United States, 1988 - 2015

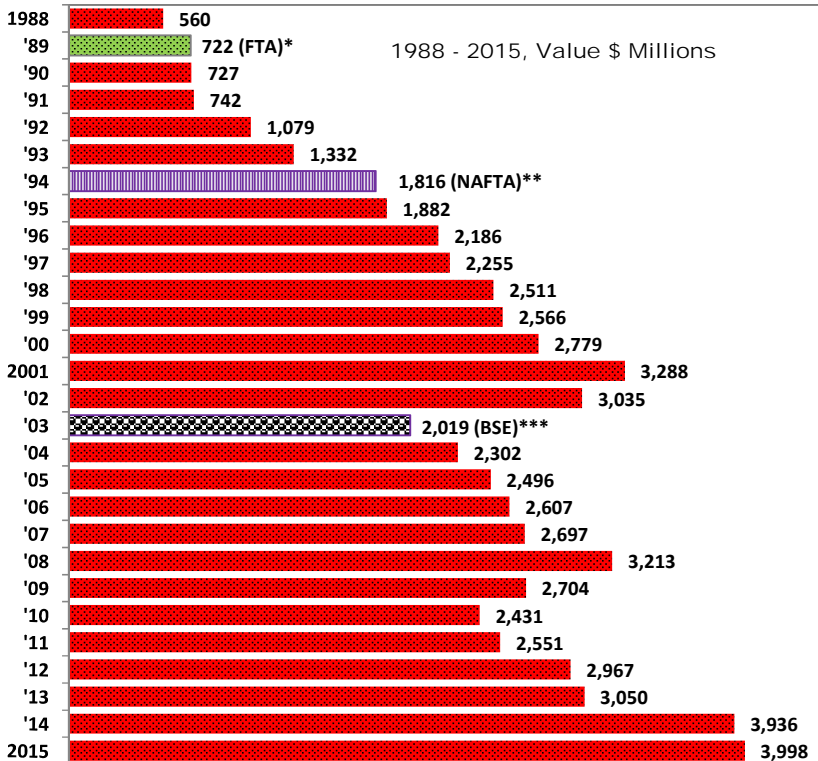
Years	Alberta Agri-Food Exports			Agri-Food Exports to the United States (US)			
	Total	United States		Top Ten Exports to US (1)	10 Yr. Avg.	5 Yr. Avg.	2015
	\$ Millions	% of Total		\$ Millions			
<b>1988</b>	2,194	560	25.53	<b>Total Agri-Food Exports to US</b>	3,015	3,300	3,998
<b>1989</b>	2,287	722	31.58	1 <b>Beef (Fresh, Chilled, Frozen, Incl. Offal)</b>	760	790	1,150.1
<b>1990</b>	2,356	727	30.85	2 <b>Live Cattle (Excl. Purebred)</b>	575	565	584.0
<b>1991</b>	2,200	742	33.72	3 <b>Wheat</b>	239	281	259.5
<b>1992</b>	2,708	1,079	39.84	4 <b>Processed Potatoes (French fries)</b>	168	185	239.4
<b>1993</b>	2,633	1,332	50.60	5 <b>Oilseed Cake and Meal</b>	153	198	249.6
<b>1994</b>	3,641	1,816	49.89	6 <b>Canola/Mustard Oil - Refined</b>	127	137	101.1
<b>1995</b>	4,001	1,882	47.05	7 <b>Canola Seed</b>	117	121	96.4
<b>1996</b>	4,691	2,186	46.61	8 <b>Pork (Fresh, Chilled, Frozen, Incl. Offal)</b>	88	93	138.9
<b>1997</b>	4,867	2,255	46.32	9 <b>Malt Roasted or not Roasted</b>	65	78	108.2
<b>1998</b>	4,708	2,511	53.33	10 <b>Animal Feed Preparations</b>	60	98	176.5
<b>1999</b>	4,545	2,566	56.46				
<b>2000</b>	5,297	2,779	52.46	<b>Top 10</b>	2,352	2,546	3,103.8
<b>2001</b>	5,987	3,288	54.92	<b>% of Total</b>	78.0	77.2	77.6
<b>2002</b>	5,202	3,035	58.35				
<b>2003</b>	4,088	2,019	49.40				
<b>2004</b>	5,252	2,302	43.83				
<b>2005</b>	5,336	2,496	46.77				
<b>2006</b>	5,813	2,607	44.84				
<b>2007</b>	6,491	2,697	41.55				
<b>2008</b>	8,386	3,213	38.31				
<b>2009</b>	7,429	2,704	36.40				
<b>2010</b>	6,775	2,431	35.88				
<b>2011</b>	8,061	2,551	31.64				
<b>2012</b>	9,210	2,967	32.22				
<b>2013</b>	8,712	3,050	35.01				
<b>2014</b>	9,745	3,936	40.39				
<b>2015</b>	10,181	3,998	39.27				
<b>Average</b>							
<b>10-Yr. 2006-2015</b>	<b>8,080</b>	<b>3,015</b>	<b>37.32</b>				

Top 10 Exports to US - Percentage Distribution  
2006-2015, 10 Year Average Value



(1) Ranked by 10 - year average value (10 Yr. Avg.)

### Alberta Agri-Food Exports to the United States



The United States (US) continues to be Alberta's largest and most important export market for primary agriculture commodities (animals and crops) and value added processed products such as meats, other food products, animal feed and beverages.

> Factors contributing to Alberta's sustained growth in exports included fluctuation of the Canadian dollar relative to the US dollar and the two free trade agreements: the Canada-US Free Trade Agreement (FTA) implemented in 1989 and its successor North American Free Trade Agreement (NAFTA) implemented in 1994.

> Over the past 28 years (1988 - 2015), the US remained Alberta's largest trading partner in terms of value. However, its share of Alberta's total agri-food exports has been declining, from a record of 58 per cent in 2002 to 32 per cent in 2011 and 2012. The declining share of Alberta agri-food exports to the US was mainly offset by increased market share in China, Japan, Mexico and other emerging markets.

> The US is Alberta's largest market for value added products, while China, Japan, Mexico are still primarily markets for raw commodities (mainly grains and oilseeds). In the past ten years, 2006-2015, increased demand for crops and high commodity prices led to the shift from value added exports back to commodity exports. Substantially higher exports of grains and oilseeds, coupled with good prices, to markets other than the US contributed to its lower market share. However, in 2014 and 2015, higher exports of value added products such as beef, pork, french fries, animal feed and canola oil led to an increase in the US market share to almost 40 per cent.

> Historically, the US is the sole export market for Alberta's live cattle (non-purebred) and hogs, and accounted for 70 per cent of all beef exports in terms of quantity.

> Overall, despite the decline in market share to the United States in recent years, exports to this market continued to grow, reaching \$4.0 billion in 2015.

\*FTA - Inception of Free Trade Agreement in 1989

\*\*NAFTA - North American Free Trade Agreement in 1994

\*\*\*BSE - Bovine spongiform encephalopathy