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# Feeder Association Provincial Update



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## Big Changes In Barrhead

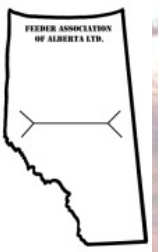
- Garry and Sylvia Bielert Retired August 2009 After 17 Years!!
- Set a Transition Plan In Motion-
- Dale Engstrom Lead an Office Needs Assessment and Staff Recruitment Process
- Clear Job Descriptions Developed
- The Hunt Began!



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## Barrhead Office- Sept 1

- “Reg” Accepted the “Interim GM” position
- Ann Gerhardt named “Accounting Executive”
- Nicole Webb named “Operations Manager”
- Marlene Dezaeyer was retained from existing staff as “Admin Support”
- Office is Now a Single Integrated Unit for FAA and APP Services





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- Dale Engstrom is contracted to carry on the many projects in process
- Zone 4 Elects Don Christensen
- Jeff Rockburne from AAFC APP returns



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# Project Update

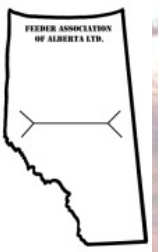
Dale Engstrom  
Project Coordinator



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## **Education and Training – Bowhay/Donahue**

- Consistent Program Delivery
- Support for new staff orientation
- Develop specific training programs & job Descriptions



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## **Education and Training** – Bowhay/Donahue

- DACUM Workshops for Secretaries and Supervisors
- Determine and document tasks, skills and abilities





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## **Marketing the Program** - Christensen

- General industry trade fairs
- Focus on youth this year
- Future Ag Business Builders – Rock the Farm Conference
- Discussion with 4H Beef Advisory Committee





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## **Marketing the Program** - Christensen

- Display available to local associations
- New brochure developed by staff
- Advertising in beef publications



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## **Governance and Operations – FAA Office – Bowhay/Schmidt**

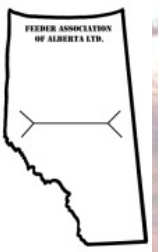
- Position descriptions and staff agreements
- Formal recruitment process – 2 positions
- Standard Operating Procedures
- Staff and Board training in governance



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## **Supply Chain Financing** – Quist/Christensen/Schmidt

- Expand program to cover processing and marketing in addition to finishing
- New Act may permit, if we can demonstrate how





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## **Supply Chain Financing** - Quist/Christensen/Schmidt

- Conduct **Pilot Project** to learn & demonstrate how to:
  - secure with meat inventory and AR
  - use revolving loans
  - base financing on "true value"
- ALMA application to be submitted in Feb.
- two established value chains very interested





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## **Cattle Price Insurance Program - AFSC**

- Finished Cattle program launched - Donahue
- Development of Feeder Cattle program under way – Christensen
- CPIP premiums can be added to Feeder Agreements – Feb.



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## **FAMS - Discussion Points**

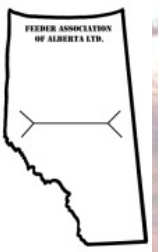
- 1) What is FAMS?
- 2) Project overview
- 3) Key Requirements
- 4) Approach
- 5) Closing Comments



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## **What Is FAMS Currently?**

- 1) Currently an entirely web based software application hosted inside ARD.
- 2) Intended to help local Feeder Associations meet their ARD RSD reporting requirements.
- 3) Has been poorly received by the local Feeder Associations mostly because of usability issues and the requirement for duplication of data entry (the Secretaries have to do everything in their office and then retype their data).





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## **Project Overview**

1) Contracted by FAA to:

- a) Gather high level requirements of local FA, FAA, and RSD for a FAMS 2.0 application.
- b) Determine the gap between FAMS 1.5 and 2.0.
- c) Provide technology overview of related organizations.
- d) Develop findings report to outline results of above and outline a strategy.
- e) Develop project plan.





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## **Local Feeder Associations Requirement's**

- 1) System needs to be easy to use with minimal to no duplication of data entry.
- 2) Safeguard the privacy of the members and associations.
- 3) Needs to manage all of the day to day business of an association particularly inventory management.
- 4) Needs to include an accounting module.
- 5) Needs to simplify reporting to RSD.
- 6) Needs to simplify updating information in CCIA, LIS, and other systems as required



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## **FAA Requirement's**

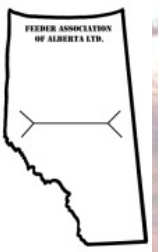
- 1) Simplify administration of LIT Program.
- 2) Simplify collection and preparation of Interest Rebate and APP government submissions.
- 3) Simplify the collection and management of membership fees.
- 4) Assist with other day to day business of the FAA.



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## **Approach**

- 1) FAA will take ownership over development and maintenance of the FAA and local FA applications, RSD should own it's own application because of GoA Rules and Standards
- 2) Three very distinct sets of requirements which naturally fit into three separate applications. One for the local FA, one for the FAA, and one for RSD with electronic data interchange defined between them where necessary.
- 3) Because local FA application needs to work with an Accounting package it will likely be a Windows application.





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## **Closing Comments**

- 1) Currently finalizing project plan, the requirements documents and findings report are complete.
- 2) Most of the project needs to wait until the new regulations are in place before development can start.
- 3) Timeline is currently undefined as we still need to find funding for the development and on going maintenance of the application.
- 4) Budget is still under development.



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## **Project Update**

- Education & Training
- Marketing
- Governance & Operations
- Supply Chain Financing
- CPIP
- FAMS 2.0
- **New Regulation - 2:00 PM**



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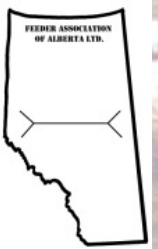
## Questions ?



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## **Association Amalgamations**

- **Economic realities forcing Associations to consider the option to remain viable**
- **Several successful amalgamations have occurred**
  - **Raven and Bowden = Raven Feeders**
  - **Thorsby and Wetaskiwin = Pigeon Lake**
  - **Calgary Central serves Carstairs**
  - **Wheatland serves Rockyford**





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## **Options For Amalgamations**

- **2 or more associations join to form 1 new Association**
  - New association is formed, members accounts are transferred to the new association when repaid
- **1 Association absorbs the members from one or more Associations**
  - Members are transferred to the parent association as their accounts are repaid, and the old association(s) wind down
- **2 or more Associations join and one winds down**
  - Same as point 2

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### **Are You Considering Amalgamation?**

- Contact your Zone director
- Contact the Provincial Supervisor – There is a template of procedures and considerations
- Call the successful associations that have amalgamated



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## Questions ?

